

# Protocol

the 42nd IBS General Assembly on October 13, 2017 in Lisbon

## **TOP 1. Welcome by the chairman and presentation of the guests and new IBS representatives**

### **As guests were welcomed**

Mr. Jose Cardoso	CEO, Company KLOG
Mr. Egidio Lopez	Company KLOG
Mr. Oliver Schuhbauer	Company VIIA
Mr. Norbert Dierks	BMW Group
Mr. Niklas Galonske	Company HaCon

### **New IBS representatives**

Mrs. Tatjana Dragunova                      Company ESTMA  
Mr. Jürgen Bowbel                              Company InterRail  
Mr. Krüger informed about admission of the new members Rail Cargo Operator Austria (the presentation can be viewed in the following path:  
[www.ibs-ev.com](http://www.ibs-ev.com)> Activities> Events> Conference> Lisbon2017> members meeting> Khalaji; RCO),  
RTSB and RailLink (China).

At the end of the year, the companies MS Shipping and EuroBrics will be leaving the IBS

## **TOP 2. Board activities**

The Chairman of the Management Board informed about the main activities of the Management Board in the reporting period since the 41st General Assembly ([www.ibs-ev.com](http://www.ibs-ev.com)> IBS activities> Events> Congresses> Lisbon2017> members meeting> Krueger;board activities )

The Financial Report for quarters I - III was presented (.....> Lisbon2017> members meeting> Krueger, Financial Report) and confirmed by IBS Financial Auditor, Mr Michael Baier.

Due to the positive cost development and additionally required administrative measures (takeover IBS - support by FRF, fair, congress preparation) the chairman proposed the following special payments

- Mrs. Grit Fromke	IBS - Main Office	1.000 €
- Mrs. Uta Dzimkowski	Accounting	500 €
- Mrs. Lina Bica	Congress - Organization	500 €

The special payment was approved by the members present without dissenting vote.

The budget for 2018 presented by the Board was also unanimously approved.

Mr. Khalaji informed about the 1st China train to the terminal of our IBS - member "Lugo - Terminal" ([.....> Congresses> Lisbon2017> members meeting> Khalaji; Chinazug Lugo](#))

The president of IBS partner association UIRR, Mr. Ralf-Charley Schultze, informed about the status of the revision of the EU directive 92/106 ( information on [www.uirr.com](http://www.uirr.com)) as well as about the implementation law on access to service facilities adopted on 28 September 2017 (e.g. rail-connected terminals) and rail-related services through the Committee on the Single European Railway Area (ERA) ([.....> Congresses> Lisbon2017> members meeting> RC Schultze UIRR](#))

### **TOP 3. Rail freight traffic in the Iberian Peninsula**

The company KLOG informed about their strategy and measures for the development of rail freight traffic. The Director, Mr Lopez, drew particular attention to the development of intermodal transport ([.....> Congresses> Lisbon2017> members meeting> Lopez, Strategy KLOG](#))

Mr. Schuhbauer informed about the "railways - highways" of the company VIIA, in particular for the connection to the Iberian peninsula. Using the Lohr handling system, up to 88 trains per week travel on 5 corridors. In 2016, nearly 100,000 trailers (cranable and non-cranable) were transported. Co 2 emissions will be reduced by about 90% compared to direct road traffic. For 2018 a new corridor to Italy (Orbassano / Turin) is planned. ([.....> Congress> Lisbon2017> members meeting> Schuhbauer; VIIA](#))

The Business Development Director of IBS member Alfil Logistics from Spain, Mr. Hans Tepper, informed about the company's expansive development and the efforts to expand rail transport. The focus is on seaport pre- and on-carriage and intermodal transport on the Iberian peninsula. At the moment, however, the political and economic framework complicate the consistent implementation of this project.([.....> Congresses> Lisbon2017> members meeting> Tepper; Alfil](#))

### **TOP 4. Presentation of the MEG network for wagon traffic**

The managing director of the "Mitteldeutsche Eisenbahn Gesellschaft (MEG)", Mr. Michael Koch informed about the meanwhile greatly expanded rail business of MEG. Particularly to emphasize are the increasing orientation towards supplementary logistics services and the ecological modernization of the locomotive stock (increasing share of hybrid locomotives). MEG operates and modernizes the KV terminal in Schkopau. ([.....> Congresses> Lisbon2017> members meeting> Koch; MEG Network](#))

### **TOP 5. Brake systems and wheelsets in daily use**

The member of the IBS board, Mr. Hartmut Deckers informed the participants about the effects of the measures for noise reduction in rail freight on the efficiency and operational processes of railways and wagon hire companies. The necessary conversion measures go hand in hand with high material and manufacturer costs (low competition), costly approvals and changed brake procedures during operations.

The competitiveness of rail freight transport is significantly affected by the modifications required for noise reduction and the related additional costs.

(..... ..> [Congresses> Lisbon2017> members meeting> Deckers, Impact Noise Reduction](#))

## **TOP 6. IBS - Digital**

The board member of the IBS for Digitization led the workshop to introduce innovative developments in rail freight transport.

- The company MEV informed about new training methods for train drivers. A variety modern developments, such as driverless driving, have significantly changed the training methods and content. The use of simulators contributes to a much higher efficiency. (.....> [Congresses> Lisbon2017> members meeting> di Benedetto, modern education](#))

- The VTG representative, Hans Heinen, provided information under the topic “ the rail will be fit for the future” about major project "VTG Connector" and the associated customer-friendly digital tracking and goods accompanying for almost the entire VTG wagon fleet.

(..... ..> [Congresses> Lisbon2017> members meeting> Heinen; VTG Connector](#))

- Philippe Golder, Managing Director of the IBS member company Forwardis informed about the "Digitalzug Forwardis". New digital customer-related information systems, proactive measures for the optimization of maintenance and in particular fully automatic brake tests show possibilities for optimizing and thus increasing the competitiveness in rail freight traffic. (.....> [Congresses> Lisbon 2017> members meeting> Golder; Digitalzug](#)).

## **TOP 7. Miscellaneous**

The next conference will take place the 12<sup>th</sup> and 13<sup>th</sup> of April 2018 in Lübeck.

O L A F   K R U E G E R

International Rail Freight Business Association  
chairman of the board