



IBS General Meeting
Ortwin Harms
Friday, 13th April 2018

LOGISTIC DEVELOPMENT FOR HANDLING OF FOREST PRODUCTS IN THE PORT OF LUEBECK



AGENDA

LHG IN BRIEF

PORT OF LUEBECK AS LOGISTIC POOLING POINT

DEVELOPMENT FOR HANDLING OF FOREST
PRODUCTS

LÜBECKER HAFEN-GESELLSCHAFT IN FIGURES

82,000
TEU

76 Ferry departures
per week

70,000
Vehicles

4 Cargo
terminals

18
RoRo-
berths

1.7 mln. ts
forest products

About
650
Employees

790,000
RoRo-Units

268,000
m² covered storage

22 mln. ts
Total turnover

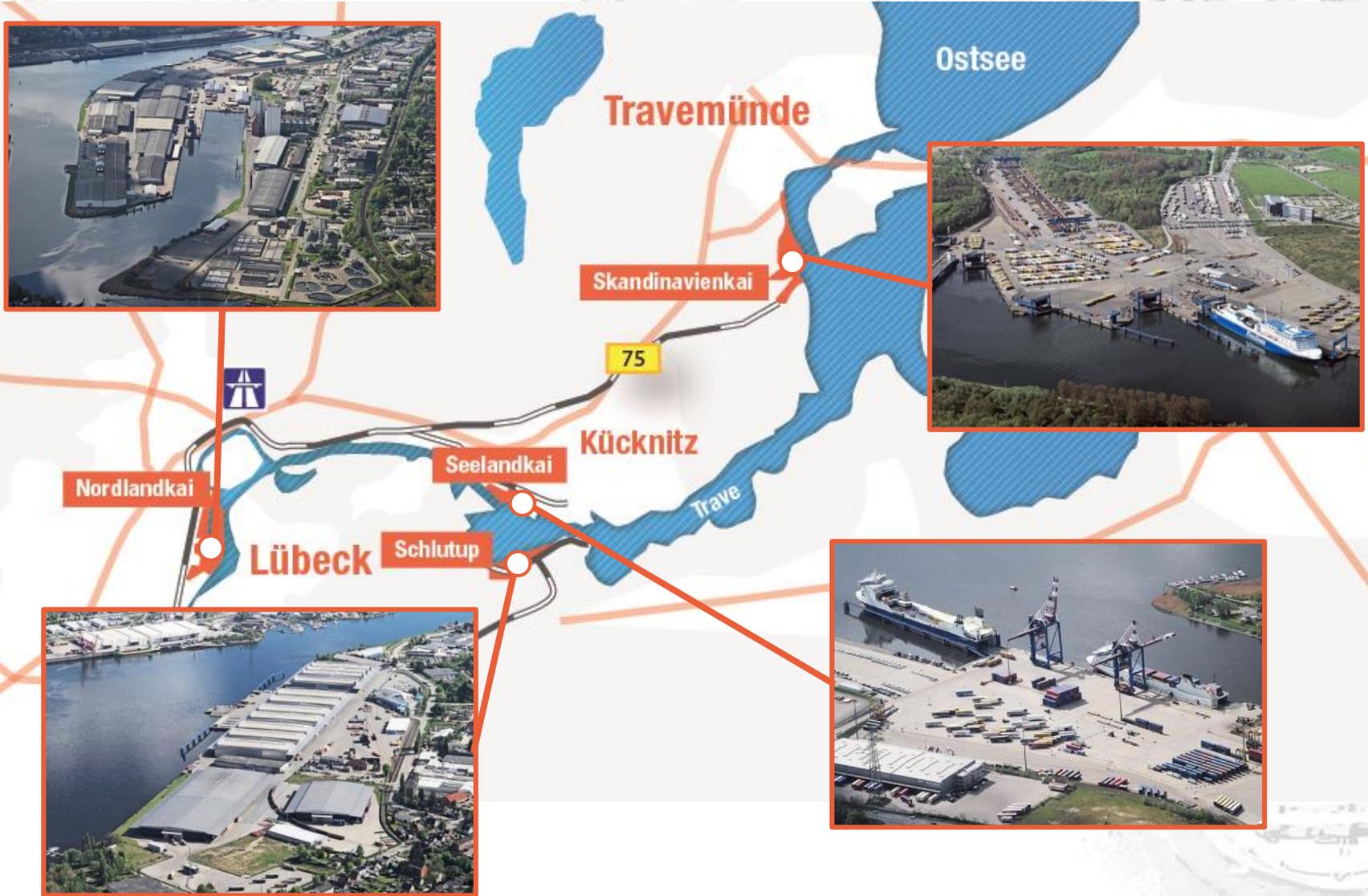
57 Train departures
per week

157
ha premises

Volumes 2017



TERMINALS OF LHG



ONE-STOP, FULL-SERVICE – LHG OFFERS



CENTRAL POOLING POINT AND HIGH PERFORMANCE HUB

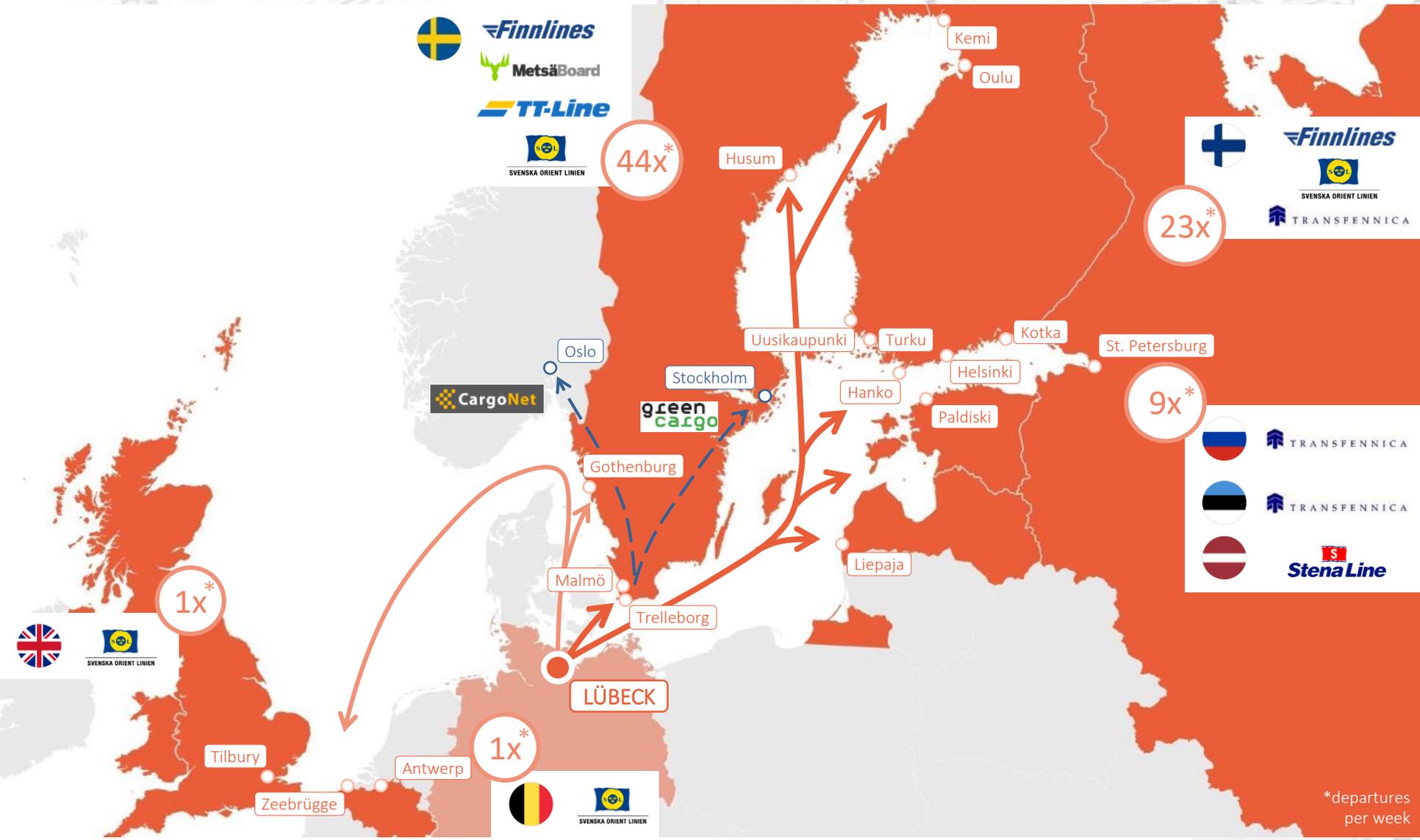
Seamless transport for every type of goods on all relations from and to Sweden, Finland, Russia, to the Baltic States and to the European economic centers by optimized ferry and hinterland connections



GERMANY'S LARGEST PORT OPERATOR AT THE BALTIC SEA



HIGHLY FREQUENT CONNECTIONS BY SEA



*departures per week



MULTIMODAL TRANSPORT WAYS



By Truck:

- Direct access to motorways (A1, A20, A7)
- Duisburg (ca. 8 hours), Munich (ca. 12 hours) or Paris (ca. 16 hours)

By Barge:

- Direct access to the European inland watersystem (Elbe)
- Barges up to 80 m length
- up to 1,000 ts payload



By Train:

- Direct access to the European railway network (electrified)
- Intermodal Terminal (Baltic Rail Gate)
- Private or public operator accepted
- Dedicated waggon repair facility

HIGHLY FREQUENT TRAIN CONNECTIONS

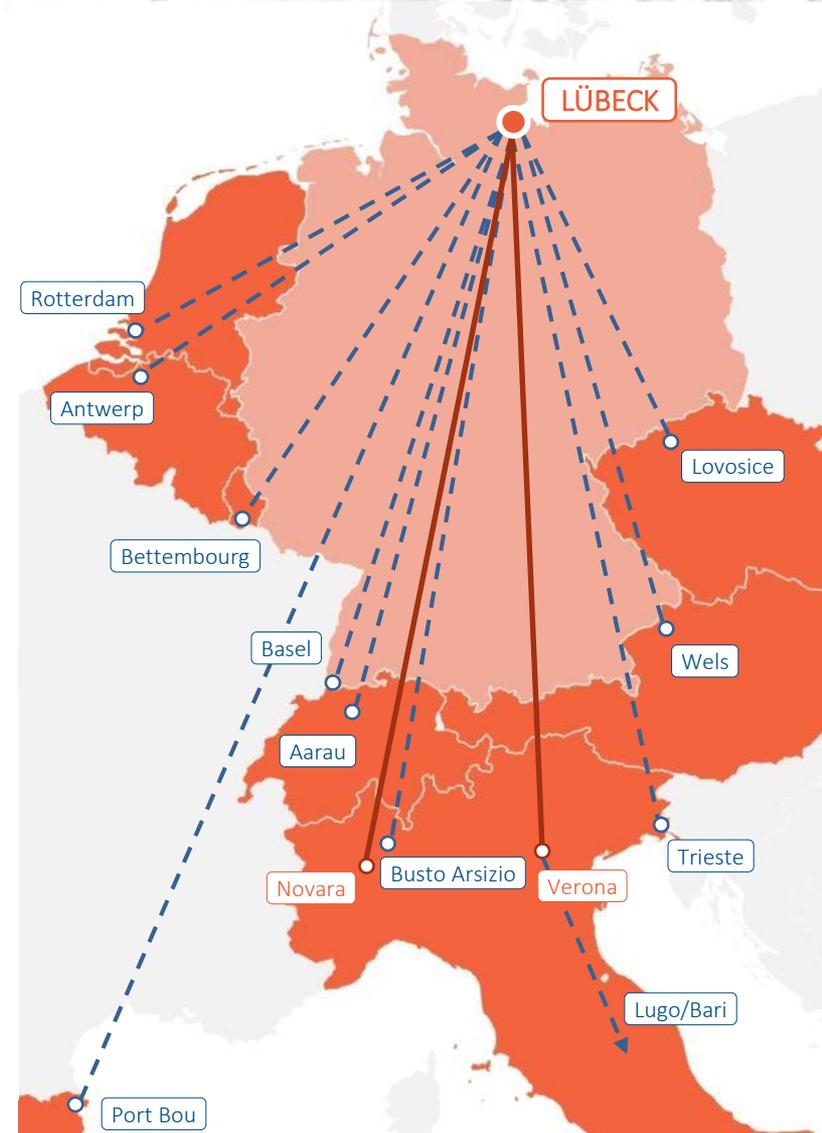
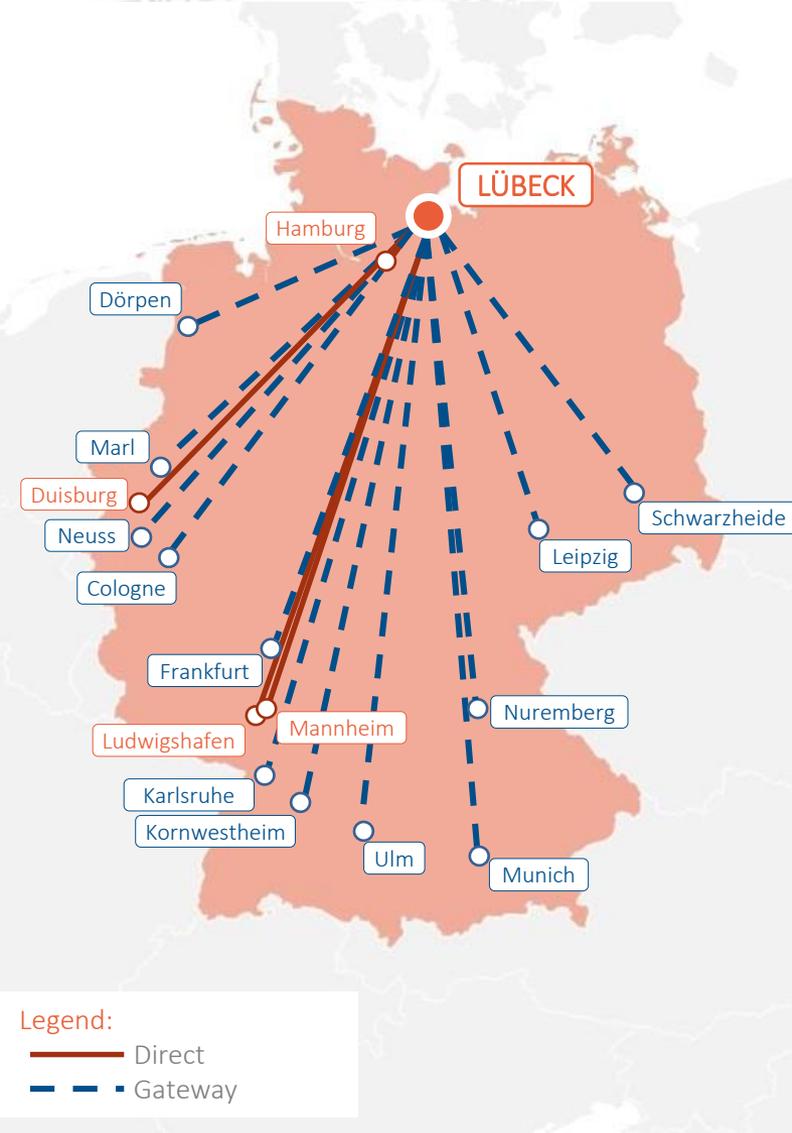
Operators:



Regular direct links per week:

Hamburg	16x
Ludwigshafen	13x
Duisburg	11x
Mannheim	5x
Verona	8x
Novara	4x

All gateway links
min. 3x per week



NORLANDKAI – EFFICIENT MULTIPURPOSE TERMINAL



Key Figures:

- Total terminal area: 484,000 m²
- Covered storage: 170,000 m²
- Rail track: 10 km
- Berths: 4 (1 double ramp)

SCHLUTUP – CENTER FOR FOREST PRODUCTS

Key Figures:

- Total terminal area: 260,000 m²
- Covered storage: 100,000 m²
- Rail track: 3,3 km
- Berths: 2



SKANDINAVIENKAI – POOLING POINT FOR FERRY TRAFFIC



Key Figures:

- Total terminal area: 669,000 m²
- Covered storage: 4,000 m² (LDG)
- Rail track: 12 km
- Berths: 9 (4 double ramps)



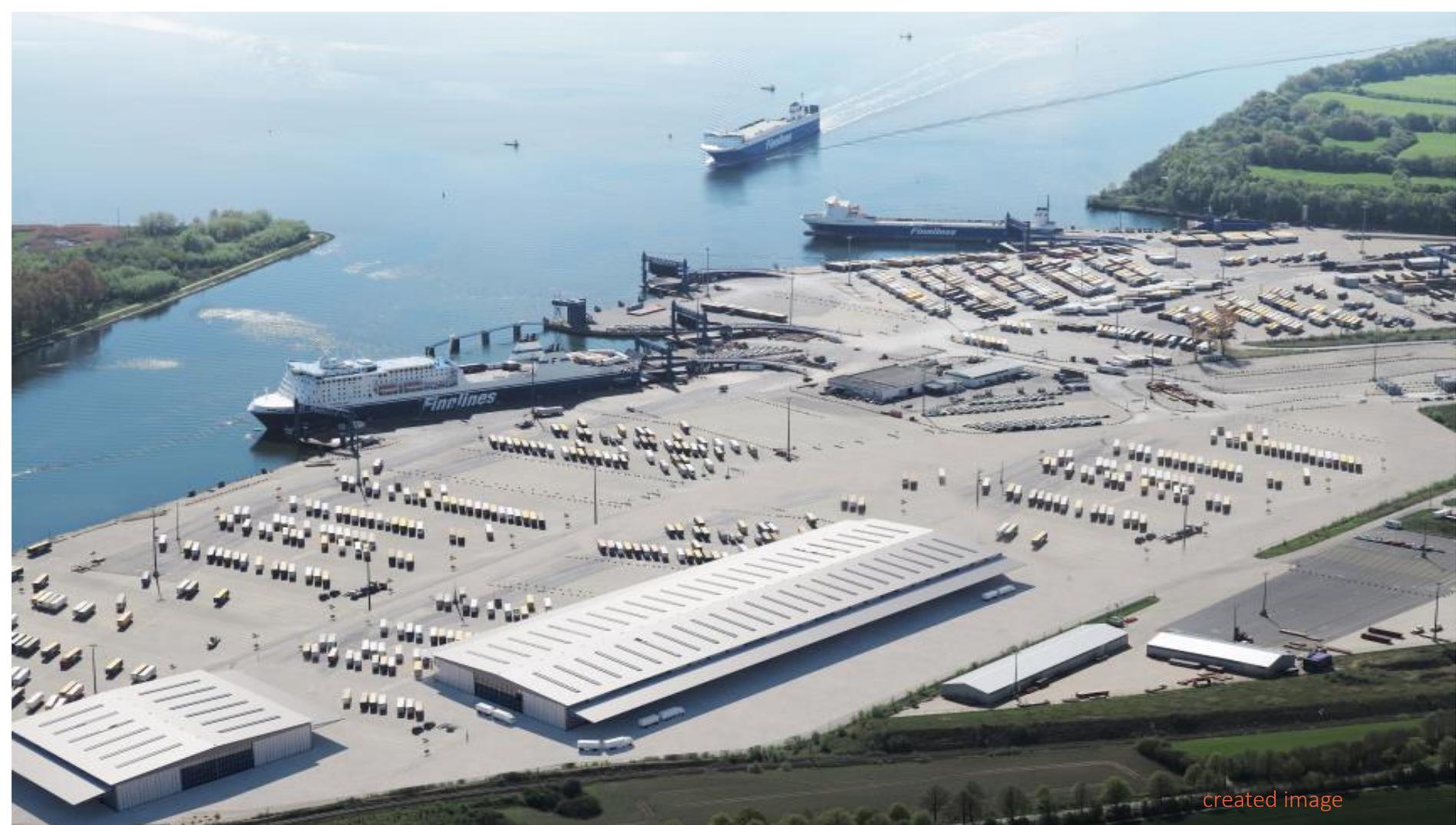
SKANDINAVIENKAI – FUTURE IMPLEMENTATION OF A FOREST PRODUCT TERMINAL



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SKANDINAVIENKAI – FUTURE IMPLEMENTATION OF A FOREST PRODUCT TERMINAL



Shaping Baltic Shipments

