

Minutes

of the 46th IBS - General Assembly on 18 October 2019 in Trieste

TOP 1. Welcome by the chairman and introduction of the guests

The following guests were welcomed

Mr. Francesco Parisi	Company „Francesco Parisi“
Mr. Ruggiero Daloiso	"
Mr. Sergio Radovaz	"
Mr. Zeno D'Agostino	Trieste Port Authority
Mr. Paolo Crescenzi	"
Mr. Stefano Visintin	Forwarding Association Trieste
Mr. Walter Gregori	ASPT-ASTRA
Mr. J. Peder Nielsen	Company DFDS
Mr. Giancarlo De Marco	"
Mr. Carlo De Giuseppe	Company RFI
Mr. Georg Lammers	Company Solvadis
Mr. Niklas Galonske	Company Siemens/HaCon
Mr. Volker Schliesche	Company SGS Germany

Mr. Krüger thanked all guests for their support. Special thanks of all participants were given to Messrs Parisi and Daloiso for the organizational support of the whole congress, to Messrs D'Agostino and Crescenzi for the very interesting tour through the port of Trieste as well as to all speakers.

The President of the Trieste Port Authority, Mr D'Agostino, and the President of the Forwarding Association, Mr Visintin, welcomed the participants to the Congress and expressed their satisfaction with the choice of the city of Trieste as the venue for the Congress. Both representatives of the city informed about measures to increase rail freight traffic with the port of Trieste and wished the Congress every success.



New representatives of IBS member companies

Several participants attended the IBS Congress for the first time as representatives of their member companies. The Chairman wished all new Member Representatives a successful and informative Congress.

Data Security

At the request of the IBS Chairman, all participants agreed to the publication of all presentations, speeches and photos on the IBS website.

TOP 2 Executive Board information

The chairman of the board informed about the main activities of the board since the last congress in Athens. To read on the website

www.ibs-ev.com>Events>Congresses>Trieste>Board activities

In future, the IBS website will be available to all IBS members via the Newsflash for up-to-date company information. Please send the following information to the IBS head office.

- **Information photo + short headline**
- **Text information on the respective company activity**

The financial development of the IBS is within budget. The legality of the financial movements was certified in writing by the financial auditor of the IBS, Mr. Michael Baier. A current financial status can be requested from the main office at any time.

The originally planned agenda items are as follows

- Adaptation of the Articles of Association
 - Modification of the IBS strategy and structure
- were postponed due to the extensive agenda to the spring congress in the context of the new election of the executive board.



The President of the IBS - Partner Association UIRR, Mr. Ralf-Charley Schultze informed about current developments of the UIRR and European political topics in Brussels. Concrete information is available at

www.uirr.com

TOP 3: Block of topics "Rail freight transport and logistics in the region North-East Italy"

The topic block was moderated by the Vice President of FIATA and owner of the company "TransExpress" Dr. Ivan Petrov.

TOP 3.1 Development and future of the port of Trieste

Mr Crescenzi, Member of the Board of the Port Authority, presented the development and future of the port of Trieste:

- Trieste is the largest port in Italy in terms of total tonnage and at the same time the largest quantities are delivered and transported by rail.
- Trieste is the largest oil port in the Mediterranean.
- In the period from January to June 2019, more than 4000 trains have already been handled, which represents an increase of more than 7% over the previous year.
- Mr. Crescenzi presented extensive development and investment projects, including the modernisation and extension of the marshalling yard and the extension of the free port zone.
- The measures to expand the railway infrastructure are being carried out jointly and with the strong support of the Italian railway infrastructure company RFI.
- The priority in rail transport is the expansion of intermodal activities in the European area north and east of Trieste.
- The neutral railway company Adriafer, which is owned by the port, was presented.

Mr. Crescenzi's full presentation can be viewed on the IBS website at the following link

www.ibs-ev.com>Events>Congresses>Trieste>Port development



TOP 3.2 Plans to expand railway infrastructure in Italy and in particular in north-eastern Italy

Speaker: Mr de Giuseppe , Director of the Association for the Regional Railway Network in Northern Italy:

- In 2030 30% and in 2050 50% of Italy's freight volume will be transported on an extended and modernised Italian rail network.
- The main focus of the planned infrastructure development will be the Italian lines of RFC 1, 3, 5 and 6 as well as the national Italian corridors.
- Concrete objectives for larger train lengths and axle loads in the Italian network for 2021, 2023 and subsequent years were discussed.
- Presentation of the programme for the introduction of the European Rail Traffic Management System (ERTMS) and the continuous electrification of lines.
- Concrete construction measures for the Italian sections of the RFC "Baltic - Adriatic" and "Mediterranean" lines.

The complete presentation on the IBS - Website

www.ibs-ev.com>Events>Congresses>Trieste>RFI

TOP 3.3 Experience of the Trieste logistics company "Francesco Parisi" in rail transport with the port of Trieste

Mr Daloiso, member of the management board, introduced the company and its activities in the railway sector:

- The "Francesco Parisi" Group is represented in global logistics with approximately 800 employees in 16 countries (Europe and Asia).
- Since 2009 expansion of the own terminal on Pier 6, with strong business expansion (ships handled 2017 = 235; 2011= 110 and freight trains chartered 2017 = 1125; 2011 = 245).
- Mr Daloiso presented the master plan approved for the development of the port in 2016.
- Francesco Parisi" is a member of a consortium for the expansion of a new port terminal (123,000 m²/480 m long berth/14 m draught) to cover the rapidly growing business requirements in Trieste.

Mr Daloiso's full presentation can be viewed on the IBS website.

www.ibs-ev.com>Events>Congresses>Trieste>Parisi



TOP 3.4 DFDS on course for expansion in the Mediterranean region

Mr. de Marco presented the developments of DFDS and especially the expansion in the Mediterranean region:

- The DFDS Group has over 8000 employees, 23 ferry routes, 8 port terminals and 35 logistics locations.
- In the Mediterranean region, 10 ferry lines are served by 10 own port terminals with 15 ships and train services on 11 routes are operated.
- An essential strategic goal is increasing cooperation and coordination within the DFDS group.
- DFDS is oriented towards an increasing number of intermodal train connections.

Further information is available on the IBS website at

www.ibs-ev.com>Events>Congresses>Trieste>DFDS

TOP 3.5 RCO network connects Trieste with Central Europe

Mr. Spajic introduced the company Rail Cargo Operator (RCO) and especially the development of train connections via the port of Trieste:

- RCO is a company of the Rail Cargo Austria Group responsible for intermodal transport.
- In a short time RCO has developed a Europe-wide network of train connections.
- The port of Trieste will be connected with 14 regular train connections to Central and Eastern Europe.
- While in 2014 approx. 30,000 TEU were still being transported, in 2018 more than 150,000 TEU could already be handled via the port of Trieste. A further significant increase is expected for 2019 due to the pro rata development by September.

The entire presentation by Mr Spajic on the IBS website at

www.ibs-ev.>Events>Congresses>Trieste>RCO



TOP 3.6 Transport growth of liquid goods with North and East Italy

Mr. Gatti, Managing Director of ChemOil Italia, presented the development of the company in Italy:

- ChemOil, as a company of the SBB Cargo Group, has established its own network for wagon transports, "ChemLink".
- Every day, 10-12 regular block train services are provided.
- 90% of all transports are handled as dangerous goods.
- Italy is a key country for ChemOil and is served via a central marshalling yard in Mantua.
- Via Mantua, 5 main terminals in Italy are served by regular train connections.

The complete presentation by Mr Gatti can be found on the IBS website:

www.ibs-ev.com>Events>Congresses>Trieste>ChemOil

TOP 4. Workshops of the executive board divisions

TOP 4.1 Executive Board „Digitization“

The workshop was moderated by Mr. Michael Breuer, the responsible member of the Executive Board.

At the beginning Mr. Breuer referred to the RFC-Workshop of the previous day and pointed out the importance of different digitisation measures to increase the commercial functionality on the European Rail Freight corridors. Essential requirements arise from the comprehensive information requirements of transport customers and service partners, the automation of train formation, the acceleration of transport processes, proactive control of maintenance measures and the provision of platforms for information on access points to the rail network and service offers. IBS will assist RFC managers in developing appropriate measures.

Lecture: The digital freight train of the SNCF-Fret

Mr. Rothey (SNCF Fret) and Mrs. el Radhi (Forwardis) presented the advanced system of the SNCF Fret:

- One focus of the further development of the digital freight train is the coordination of information with other transport services.
- The SNCF has already equipped 5000 wagons with TRAXENS boxes and 135 wagons with brake sample sensors.
- In order to reduce system costs and increase the profitability of rail freight transport, the SNCF is interested in increasing cooperation with service partners in the sector.
- One focus of SNCF's digitisation process is the provision of information to customers and partners of multimodal transport solutions.
- The automation of train formation, in particular the guarantee of braking systems, is an essential component for speeding up the transport process, increasing safety and reducing manual activities.
- The SNCF is engaged to providing information on "Estimated Time of Arrival" as part of a cooperation with service partners and in particular member companies of the IBS.

The IBS Executive Board will discuss the SNCF's proposals at a separate meeting.

The complete version of this very innovative presentation can be found on the IBS website:

www.ibs-ev.com>Events>Congresses>Trieste>Digital Train

Lecture: Logistics Web Portal of the OLTIS Group

Mr. Thomas Salamon presented the new portal developed by Jerid/OLTIS

- The new portal was developed in compliance with all TAF-TSI standards.
- The portal comprises all essential modules of the railway freight transport system chain.
- Module "Tracking and Tracing": the SIMON = System of Intelligent Monitoring was developed to guarantee complex information.
- Module "Railway Wagon Keepers": Provision of a register for wagons, locomotives and other railway equipment.



- Module "Railway Undertakings": a comprehensive module is provided for the railway companies for planning, operational execution, control and evaluation of the processes.
- Forwarding module: the system support already offered by OLTIS can be further developed according to the specific needs of the respective forwarding companies.
- Module for "Railway Operator": all planning, calculation and marketing processes can be controlled via this module. The generation of price lists, transport documents and the marketing of remaining capacities can also be steered via this module.
- The connection of the individual modules to the customers' IT solutions and their logistics interfaces can be supported.

Mr. Salamon's complete presentation with corresponding contact addresses is available on the IBS website:

www.ibs-ev.com>Events>Congresses>Trieste>Logistics Portal

Furthermore, Mr. Salamon informed about a Congress on Rail Freight Transport organised by OLTIS Group in Prague from 1 to 3 April 2020. For the latest information, please see the separate Newsflash on the IBS website.

TOP 4.2 Executive Board „Terminals“

The responsible board member, Mr. Ressenaaar, welcomed Mr. Georg Lammers from Solvadis as a guest.

Lecture: Presentation of the trimodal liquid bulk terminal of Solvadis in Gernsheim, Germany

- Thanks to its central geographical location, the Gernsheim location guarantees optimum conditions for the organisation of Solvadis supply flows.
- Due to its trimodal connection, the terminal is highly dynamic and flexible when it comes to organizing business processes.
- The terminal operates according to the highest security standards.
- Solvadis has planned considerable capacity expansions, for example the storage capacities are to be increased from 100 kt to 300 kt.

Mr Lammers' presentation is available on the IBS website:

www.ibs-ev.com>Events>Congresses>Trieste>Solvadis



TOP 4.3 Executive Board „Eurasia“

In the absence of the responsible member of the board, Mr. Khalaji, Mr. Krüger welcomed Mr. Schliesche from the company SGS to the

Lecture: Modern customs clearance systems support rail transport with Asia

- SGS is a global trading and transportation process support company with 97.000 employees in 2.600 offices.
- In addition to customs clearance processes, the company's activities focus on inspections, certifications, tests and inspections.
- The web-based TransitNet application provided by SGS can be used to control transit processes inside and outside the EU with an SGS guarantee.
- The container trains between China and Europe serve as reference traffic.
- TransitNet teams provide customers with operational support and communicate with the customs authorities in the respective national language.

Mr. Schliesche's entire presentation, including a presentation of the comprehensive services provided by SGS, is available on the IBS website:

www.ibs-ev.com>Events>Congresses>Trieste>SGS

TOP 5 Miscellaneous/ Next Congress

no contributions to point Miscellaneous

The IBS Spring Congress 2020 will take place on 23 and 24 April in Helsinki.

Olaf Krüger

Chairman of the Executive Board of IBS