

Minutes of the IBS General Assembly Brixen/Franzensfeste, 13.10.2023

Agenda

9:00 to 9:15 **Welcome of guests and members** O. Krüger (IBS)

The Chairman of IBS, Mr. Olaf Krüger welcomed 53 guests, partners and representatives of IBS member companies to the 50th General Assembly.

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In the presence of the Director of the Brenner Base Tunnel Observatory, Mr. Martin Ausserdorfer, the IBS Board thanked the entire Brenner Base Tunnel project team for their comprehensive support of the anniversary congress.

Information "EU aktuell" R.-C. Schultze (UIRR)

The President of the UIRR, Mr. Ralf Charley Schultze informed about important transport-related projects of the EU Commission;

- Greening Freight Package
- TENT Regulation
- Energy Taxation Directive
- Eurovignette Directive
- Smart Tachograph Regulation
- Mobility Package

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9:15 to 9:45 Welcome address by the Director of the Brenner Base Tunnel Observatory, Mr Martin Ausserdorfer

Mr. Ausserdorfer welcomed all participants of the congress to the fortress of Franzensfeste and thanked them for the great interest in the construction of the of the Brenner Base Tunnel.

9:45 to 10:10 Presentation

Presentation Transwaggon (new IBS member)

F. Kreß (TWA)

Mr. Kreß presented the company Transwaggon (TWA). Besides the history of the company, the management and organisational structure, Mr. Kress presented in particular the wagon fleet of more than 13,500 wagons with regard to their suitability for certain market sectors. The company Transwaggon will be intensively involved in the IBS and is already participating in a forward-looking project group.

Mr Krüger welcomed the TWA company and wished a successful development.

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10:10 to 10:30 MoU of the associations FERMERCI and IBS G.Rizzi/O.Krüger

Mr. Krüger presented IBS and its objectives in transport policy activities and lobbying. In addition to cooperation with associations with a European orientation, cooperation with national associations is increasingly being developed. In this sense, Mr Krüger also welcomed the signing of a Memorandum of Understanding with the Italian association FERMERCI.

The Secretary General of the Italian Federation "FERMERCI", based in Rome, Mr. Giuseppe Rizzi, presented the national association of rail freight transport. At present, more than 60 companies with approx. 12,000 employees and a turnover of approx. 3 billion € are organised in "FERMERCI". The group of Members include



companies in the logistics sector, rail transport companies, trackside terminals, multimodal operators, private wagon companies, railway equipment manufacturers as well as companies for the training of personnel for rail freight transport. The Memorandum of Understanding includes the following objectives

- Achieving the common goal of strengthening rail freight transport, especially in an international context.
- The coordination and preparation of position papers and press releases, the coordinated support of studies and research projects as well as joint participation in events and trade fairs.
- Regular exchange of positions on the development of rail freight transport and joint presentations at events.
- English is agreed as the common language of communication.

The signed Memorandum of Understanding is available on the IBS website <https://www.ibs-ev.com/en/events/congresses/50th-ibs-congress-on-12-and-13-october-2023-in-bressanone-italy/#!/additional>

11:00 to 11:30 **Reorientation of IBS**

O.Krüger (IBS)

The Chairman of IBS, Mr. Krüger, presented the compact reorientation of IBS in the areas of strategy, organisation and administration, which had already been agreed with the members in advance. In the subsequent discussion, no change requests were made by the members. A correspondingly adapted statute will be filed with the responsible register of associations. However, it was pointed out by the members that the orientation towards the development of "best practice" solutions to increase the competitiveness of the sector must be pursued very consistently. The essential changes in the appearance of the IBS will be announced on the website

<https://www.ibs-ev.com/en/events/congresses/50th-ibs-congress-on-12-and-13-october-2023-in-bressanone-italy/GA/IBS-new>

11:30 to 12:30 **Project Multimodal Freight Transport on the Corridor**



Scandinavia Italy (D, A, CH)

Project status, measures

O. Krüger (IBS)

The objective of this project is the connection between Scandinavia and Italy via Germany with links to Austria and Switzerland for transport sizes below a block train in rail freight transport. The focus is on the consolidation of transport volumes in regional, multifunctional terminals, including single wagon transports that are still running economically. Mr Krüger presented the status of the current project and explained the measures that have been implemented and those that need to be tackled in the short term.

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R. Bohrn/M. Huber (RCG)

The TransNet concept of the RCA Group (Europe and Eurasia) and the relevant connections (already installed and planned) for the project corridor were presented. The RCG team is actively involved in the design of the project and is prepared for corresponding modifications of the train connections with Sweden and Italy. The presentation of the RCG

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More rail thanks to quality and clever concepts

P. Jenni (SBB)

Pascal Jenni presented the strategic concept of SBB International and emphasised the pan-European orientation, the ecological approaches and the quality standards of his company. SBB International is very interested in participating in the corridor between Scandinavia and Italy and is prepared to take part in corresponding projects on this corridor. In this context, he also informed about the multimodal concept of the SBB subsidiary ChemOil and the ChemLink transport network organised by this company on the corridor.

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Corridor extension and discussion

Project team/participants

Mr. Krüger informed that in the pilot phase the focus is on the realisation of concrete bundling successes in the multifunctional terminals and the establishment of paired transports on the selected corridor with the participating RUs. In the meantime, expressions of interest have been received for the inclusion of further terminals and railway undertakings in Poland/France as well as the extension of the transports via Austria to Hungary/Slovakia.

12:30 to 13:00 Rail transport on the Eurasia corridors

Current situation/business potential

I. Maiorov (Inter Rail/IBS)

Mr. Maiorov briefly presented his company Interrail, the network and the current activities in Eurasia transport.

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He also explained the current situation on these corridors, which are important for the railways. For example, rail freight traffic with China has almost come to a standstill due to the Russian embargo. Other routes, for example via Turkey or Georgia/Romania, are still being developed and cannot yet provide the necessary capacities.

Several customers, both in the EU and in China, are not able to compensate for the loss of reliable and shorter rail transports, but also for the incalculable price fluctuations in maritime transport. The intermodal operators/forwarders organised in the IBS are forced to orient their business developments towards other segments of rail transport, if necessary also as a service provider for the shipping companies' seaport pre-carriage and onward carriage.

"Tailwind Shipping Reederei von Lidl" introduces itself

A. Prah (Tailwind)



Mr Prahm presented the impressive development of Lidl's Tailwind shipping company.

In 2020 and 2021, the retail chain could no longer guarantee the service and reliability Lidl customers were accustomed to during sales promotions due to the Corona crisis, unreliable deliveries on the Silk Road and price explosions.

In October 2021, Lidl launched a project to install its own shipping company on the Silk Road and deploy it in regular services. The first departures took place as early as July 2022. 3 container ships with a continuous voyage time of 19 days now ensure a high and reliable delivery standard via the ports of Koper, Barcelona and Rotterdam. Today, Tailwind has 5,500 ISO Dry, 300 Reefer and 2,000 45-foot pallet-wide containers.

On the part of the forwarders/operators organised in the IBS, the shipping company is offered a relationship-based cooperation in the European seaport pre- and onward carriage.

Mr Prahm declared his willingness to enter into talks in this regard.

Mr. Tufan Khalaji, the IBS board member responsible for Eurasia transport, will contact Mr. Prahm in this regard.

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New dates/events

The IBS Spring Congress is planned for 11 and 12 April in Helsinki. Our partners from VR Fleet have agreed to help with the organisation. The regional topics will focus on supporting Finland's rail freight traffic with the continent (major problems result from the Russia embargo), new ferry traffic options across the Baltic Sea and the development of rail freight traffic in the Baltic States.