

MEMORANDUM OF UNDERSTANDING

Whereas

FERMERCICI (Via Tripolitania 30, 00199 – ROMA, Email: fermerci@fermerci.it, Pec: fermerci@pec.it, Web: www.fermerci.it) is an Association which represent the rail freight sector and represent, directly or aggregately, 60 members (<https://www.fermerci.it/associati/>). All the partners produces 3 billions sales, they employs up to 12000 workers and evaluates investments about of 2 billions.

FerMerci intends to represent at institutional level the interests of all the players in the rail logistics sector: railway companies, rail terminals, multimodal operators, last mile rail operators, manufacturers and owners of rail vehicles, training centres for personnel in the rail sector.

and

IBS, International Rail Freight Business Association (IBS) e.V., is an association of International Railway industry who supports all the logistic processes related to freight transport by rail., the mission of IBS is to grow the market for Rail freight by bringing together players who cover the whole chain of the logistic processes and by offering best-practice examples available in the Rail freight sector. IBS is promoting, enhancing and supporting the International Rail freight sector,

the two organisations have come to the following common understanding on this day:

- (1) FERMERCICI and IBS will intensely collaborate to mutually reinforce one another with the ultimate purpose to achieve their mutual target - each within its respective territorial scope - in forwarding the cause of International Rail freight.
- (2) The collaboration shall encompass the aiding of one another in the development of position papers or press releases. This also includes mutual invitations of each other to participate in studies and research projects, and the participation in or the joint organisation of events.
- (3) The two associations will also exchange information on International Rail freight developments and cooperate on the dissemination of any mutually agreeable position, each through their established channels.
- (4) The working language of this collaboration is English.

Franzensfeste, 13.10.2023

on behalf of FERMERCICI

on behalf of IBS

Name: Giuseppe Rizzi
Title: General Director

Name: Olaf Kruger
Title: President