



# Rail Capacity Broker

Development and testing of a cross-market matchmaking platform for demand and capacities in single wagonload transport



IBS Congress in Helsinki

April 2024

# Desire and reality



**Desire of many stakeholders to bring more transport onto the railway**



**Single wagonload transport is losing market share and making huge losses**

# Problems and solutions



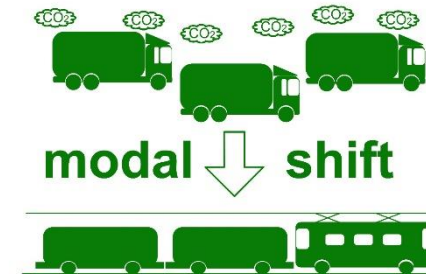
## Problems

- Capacities remain unutilized
- Supply lacks transparency
- Consumers turn away



## Solutions

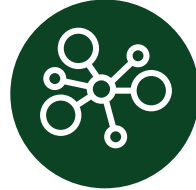
- Promote multimodal freight transport
- Building an attractive single wagonload network
  - Matchmaking of supply and demand
  - **Rail Capacity Broker as a Z-SGV funding project**



# Efficient provision & combination of single wagonload capacities



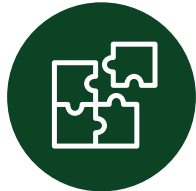
**Transparent exchange of information on available capacities**



**Simple capacity provision by the railway undertakings**



**Efficient capacity optimization by loading into existing trains**



**Intelligent combination of free capacities through algorithms**



**New rail services thanks to transparency about single wagonload affine flows**

Feel free to contact me



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